



Re:locate

THE MAGAZINE FOR RELOCATION & HR PROFESSIONALS

Re:locate Extra

Copyright © Re:locate Magazine
Issue 4, May 2006

Welcome to the latest issue of **Re:locate Extra**. Brought to you by the team behind **Re:locate** magazine, it aims to ensure you're kept up to speed between editions with everything that's happening in the world of relocation, from the latest news and appointments to the hot topics of the day. To send your feedback or contributions for inclusion in the next edition of **Re:locate Extra**, email editorial@relocatemagazine.com - we look forward to hearing from you!

Fiona Murchie
Managing Editor

P.S. And don't miss the summer issue of **Re:locate** magazine – out at the end of June – with features on immigration, business commuting, international mentoring, serviced accommodation, the benefits of boarding schools and language tuition, plus much more!

Top Stories This Month

House sales leap by a third

According to figures recently released by the Land Registry for the first quarter of this year, buyers have been returning to the housing market between January and March in England and Wales, with some 218,770 homes having been sold – 37% more than during the same period a year earlier. The value of the average home has also risen by almost £10,000 during the past year, with the north seeing the largest areas of growth. The greatest relative increases, in fact, were in the north, particularly in Yorkshire and Humberside, although the most significant monetary rise was in London. Here, the average home today costs £306,661 – almost £20,000 more than a year earlier.

More workers from EU states

According to a recent survey conducted by recruitment agency Manpower, the number of businesses taking on staff from former Communist Eastern European states rose from 7% in 2005 to 12% in 2006. Meanwhile, a recent report in the Sunday Times says that, according to experts, the influx of an estimated 350,000 Poles into Britain constitutes the largest wave of immigration for some 300 years. An estimated 80% of the Poles now filling vacancies in jobs from hotel workers to bankers and doctors are aged under 34. According to the Sunday Times, Poles "...have a reputation for working hard at manual jobs for relatively low wages, despite good qualifications."

For more information on the new rules for migrant workers, see the summer issue of Re:locate magazine out at the end of June.

New mortgage deal to benefit expatriates

Derbyshire Building Society entered the expatriate mortgage market at the beginning of this month with the launch of Buy-to-Let and Flexible Tracker mortgages for UK nationals who live abroad but still own property in the UK.

It offers a three-year fixed rate of 5.25% until 31 August 2009 and, for extra flexibility, overpayments of up to 10% a year can be made without incurring early repayment charges. At the end of the three-year term, the interest rate tracks Bank of England Base rate at a margin of +1% for the remainder of the mortgage. For expatriates who still have a spouse or family member living in their UK property, a Flexible Tracker mortgage is available at 475% for two years. Fiona Passey, director

of offshore banking at The Derbyshire said, "our entry into the expatriate mortgage market demonstrates our broader commitment to meeting the financial needs of British expatriates."

HR director for London 2012

The role of head of HR for the London 2012 Olympics organising committee, reported as being up for grabs in the February issue of Relocate Extra, has been won by Jean Tomlin, currently an advisor to the BBC on its programme of change. London 2012 currently has a staff of approximately 80 people, a figure that will increase to 3,000 in the run-up to 2012. Wendy Cartwright, former head of HR services at the Department for Environment, Food and Rural Affairs, has joined the Olympic Delivery Authority as head of HR and people management issues. The organisation is charged with handling infrastructure and transport at the games.

New role for Rose

Tim Rose has been appointed managing director of Connells Relocation. He was previously sales director of Connells Relocation, a position he has held since the company was set up in the summer of 2002. Tim has over 25 years experience in the relocation industry, both in senior sales and operational roles. John Carolan will continue as chairman, shareholder and as a director of Connells Relocation. He will be concentrating particularly on TM Property Service Ltd, a company part owned by Connells Group. TM Property is an online supplier of property search information to Conveyancers and will be very involved in the provision of searches for Home Information Packs (HIPS) from the middle of 2007.

Smarter working campaign gets TUC support

Work Wise UK, a not-for-profit initiative that aims to make the UK the most progressive economy in the world and encourage smarter working practices has recently secured the backing of the TUC for its three-year initiative to encourage the widespread adoption of practices such as flexible working, mobile working, remote working and working from home.

The TUC is supporting the campaign. Its General Secretary Brendan Barber says: "In an economy that's close to full employment, workers in many sectors are shifting their focus to quality of life issues. In practice, this means gaining more flexibility over working time, eliminating excessive working hours and cutting down on commuting time. More than 10 million people regularly work overtime, although only half of them are rewarded with extra pay or time off in lieu."

CARTUS gets cultural

The CARTUS Corporation (formally Cendant Mobility), has teamed up with Terri Morrison, the author of *Kiss, Bow, or Shake Hands: How to Do Business in More Than Sixty Countries* to provide its customers with online information on cross-cultural issues, including negotiating techniques business practices and protocol. Says Bill Maxwell, managing director of CARTUS's Intercultural Services, "By adding this product to our suite of intercultural and language services, we are helping some of the world's largest businesses stay competitive and their employees to better represent their company."

For more information on the site, click on to www.getcustoms.com/2004GTC/database.html

Re:locate Events

Motivating Employees to Relocate

Ensuring effective remuneration, allowances and support

Wednesday 7th June 2006 at the IOD, 116 Pall Mall, London

How can you ensure your relocation policy and packages of pay and benefits are enough to entice employees to relocate, while at the same time ensuring efficiency and productivity are maintained? These questions and more will be answered at **Re:locate's** next Networking Forum. This half-day event will be held at the Institute of Directors, London, on Wednesday, 7th June 2006.

For more information on the programme and speakers and to book your place, click [HERE](#).

For any general enquiries please email us at events@relocatemagazine.com or call David Sadler on 01892 891334.

Suppliers' Directory

Find contact details for essential relocation services, from educational consultants to serviced accommodation providers. New entries include Buckswood School, East Sussex and serviced accommodation provider House of Fisher.

Click [HERE](#) to go to directly to our online Suppliers' Directory.

www.relocatemagazine.com

© 2006. Re:locate Extra and Re:locate Magazine, published by Profile Locations, Spray Hill, Hastings Road, Lamberhurst, Kent TN3 8JB. All rights reserved. This publication (or any part thereof) may not be reproduced in any form without the prior written permission of Profile Locations. Profile Locations accepts no liability for the accuracy of the contents or any opinions expressed herein.